

# Investment Performance

This report provides historic performance for investment options available through TAL investment products as at the 31 March 2023. The results may be different to the investment performance return shown on your annual statement, which takes into account your individual account management cost, tax and timing of transaction in your account.

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Advance Asset Deferred Annuity (ADD)</b>						
TAL Balanced Growth	22.31	5.48	-0.78	7.60	4.50	5.84
TAL Security Focus	15.12	3.64	-2.04	1.90	1.69	2.33
<b>Advance Asset Investment Bond (ADB)</b>						
TAL Balanced Series 1	4.56	4.64	-2.22	5.83	3.57	4.72
TAL Balanced Growth	15.60	4.56	-2.52	5.58	3.28	4.41
<b>Bank Bond Deferred Annuity (ULD)</b>						
TAL Bank Portfolio	6.43	3.54	-2.44	1.85	2.41	3.64
<b>Bank Bond Ordinary (ULO)</b>						
TAL Bank Portfolio	4.53	2.68	-2.42	1.25	1.83	3.46
<b>Bank Bond Superannuation (ULS)</b>						
TAL Bank Portfolio	6.43	3.54	-2.44	1.85	2.41	3.64
<b>Blue Ribbon Deferred Annuity (BDB)</b>						
TAL Cash	8.79	0.60	1.20	-0.31	-0.29	-0.02
TAL Balanced Growth	22.31	5.48	-0.78	7.60	4.50	5.84
TAL Conservative Balanced	18.94	4.06	-2.33	3.91	2.59	4.50
TAL Growth Maximiser	23.96	5.01	-1.97	7.97	4.65	7.65
TAL Security Focus	15.12	3.64	-2.04	1.90	1.69	2.33

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Blue Ribbon Executive – Savings (BEO)</b>						
TAL Balanced Growth	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Cash	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Conservative Balanced	13.23	3.25	-2.03	3.25	2.06	3.25
TAL Conservative Balanced*	13.23	3.25	-2.03	3.25	2.06	3.25
TAL Growth Maximiser	15.53	3.77	-2.28	6.64	3.91	5.46
TAL Security Focus	11.54	2.75	-2.12	1.29	1.11	2.07
TAL Security Focus*	11.54	2.75	-2.12	1.29	1.11	2.07
<b>Blue Ribbon Executive – Super (BES)</b>						
TAL Cash	8.79	0.60	1.20	-0.31	-0.29	-0.02
<b>Blue Ribbon Investment Bond (BOB)</b>						
TAL Balanced Growth	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Cash	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Conservative Balanced	13.23	3.25	-2.03	3.25	2.06	3.25
TAL Growth Maximiser	15.53	3.77	-2.28	6.64	3.91	5.46
TAL Security Focus	11.54	2.75	-2.12	1.29	1.11	2.07
<b>Blue Ribbon Plus – Savings (BRO)</b>						
TAL Balanced Growth	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Conservative Balanced	13.23	3.25	-2.03	3.25	2.06	3.25
TAL Cash	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Growth Maximiser	15.53	3.77	-2.28	6.64	3.91	5.46
TAL Security Focus	11.54	2.75	-2.12	1.29	1.11	2.07

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Blue Ribbon Plus – Super (BRS)</b>						
TAL Cash	8.79	0.60	1.20	-0.31	-0.29	-0.02
<b>Blue Ribbon Series – Savings (BOR)</b>						
TAL Balanced Growth	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Cash	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Conservative Balanced	13.23	3.25	-2.03	3.25	2.06	3.25
TAL Growth Maximiser	15.53	3.77	-2.28	6.64	3.91	5.46
TAL Security Focus	11.54	2.75	-2.12	1.29	1.11	2.07
<b>Bond – Unit Linked (UB4) – ORD</b>						
TAL Balanced Growth	7.33	4.48	-2.81	5.16	2.99	4.21
TAL Bank Portfolio	4.53	2.68	-2.42	1.25	1.83	3.46
TAL Cash	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Ethical Growth	7.51	3.19	-4.52	10.71	6.31	5.14
TAL International Growth	5.46	5.63	-7.56	6.83	5.51	7.91
TAL Property Plus	3.90	0.67	-9.82	9.83	2.88	4.85
<b>Bond – Unit Linked (UB4) – SUPER</b>						
TAL Balanced Growth	15.21	5.52	-0.63	7.80	4.74	6.12
TAL Cash	8.79	0.60	1.20	-0.31	-0.29	-0.02
TAL Ethical Growth	40.99	5.49	-1.22	16.13	8.85	7.92
TAL International Growth	9.24	7.13	-8.93	8.18	6.87	10.53
TAL Property Plus	4.54	0.98	-14.97	12.28	2.79	4.87
TAL Security Focus	7.41	3.68	-1.90	2.06	1.91	2.59

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Deferred Annuity – Unit Linked (UB3)</b>						
TAL Balanced Growth	15.21	5.52	-0.63	7.80	4.74	6.12
TAL Cash	8.79	0.60	1.20	-0.31	-0.29	-0.02
TAL Ethical Growth	40.99	5.49	-1.22	16.13	8.85	7.92
TAL International Growth	9.24	7.13	-8.93	8.18	6.87	10.53
TAL Property Plus	4.54	0.98	-14.97	12.28	2.79	4.87
TAL Security Focus	7.41	3.68	-1.90	2.06	1.91	2.59
<b>Friends Unit Linked Superannuation (FULS)</b>						
TAL Balanced Growth	15.92	5.48	-0.78	7.21	4.33	6.48
TAL Ethical Growth	17.00	5.49	-1.23	16.19	9.05	8.26
TAL International Growth	9.29	7.11	-8.97	8.13	6.91	10.59
TAL Security Focus	7.63	3.64	-2.04	1.76	1.74	2.77
<b>Health Invest Salary Sacrifice (HES)</b>						
TAL Australian Shares	21.93	3.17	-0.80	11.17	4.83	5.02
TAL Balanced Growth	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Cash	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Conservative Balanced	13.23	3.25	-2.03	3.25	2.06	3.25
TAL Ethical Growth	7.51	3.19	-4.52	10.71	6.31	5.14
TAL Growth Maximiser	15.53	3.77	-2.28	6.64	3.91	5.46
TAL International Growth	5.46	5.63	-7.56	6.83	5.51	7.91
TAL Property Plus	3.90	0.67	-9.82	9.83	2.88	4.85
TAL Security Focus	11.54	2.75	-2.12	1.29	1.11	2.07

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Managed Investment Bond (MIB)</b>						
Capital Protected - Series 1	48.32	2.42	-1.35	2.08	1.48	2.11
Capital Protected - Series 2	32.47	2.24	-2.06	1.41	0.46	0.81
Performance - Series 1	61.52	4.67	-2.07	5.95	3.64	4.80
Performance - - Series 2	38.74	4.48	-2.81	4.92	2.30	3.18
<b>Ordinary Unit Linked Bond (USO)</b>						
TAL Conservative Balanced	13.23	3.25	-2.03	3.25	2.06	3.25
<b>Passport Ordinary (PO)</b>						
TAL Australian Shares	21.93	3.17	-0.80	11.17	4.83	5.02
TAL Balanced Growth	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Cash	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Conservative Balanced	13.23	3.25	-2.03	3.25	2.06	3.25
TAL Ethical Growth	7.51	3.19	-4.52	10.71	6.31	5.14
TAL Growth Maximiser	15.53	3.77	-2.28	6.64	3.91	5.46
TAL International Growth	5.46	5.63	-7.56	6.83	5.51	7.91
TAL Property Plus	3.90	0.67	-9.82	9.83	2.88	4.85
TAL Security Focus	11.54	2.75	-2.12	1.29	1.11	2.07

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Personal Superannuation Plan (PSP)</b>						
TAL Performance	115.96	5.38	-1.18	6.90	3.70	5.08
TAL Performance - Non Renewing Regular Premiums	NA	NA	NA	NA	NA	NA
<b>Pooled Investment Fund (POOL)</b>						
Balanced Growth Taxed	49.54	5.65	-0.13	7.91	5.02	7.18
TAL Cash	14.12	0.60	1.20	0.12	0.38	0.84
<b>Prestige Deferred Annuity Bond (PBD)</b>						
TAL Assured Caution	11.53	3.21	-2.82	1.05	2.47	2.06
TAL Australian Shares	32.55	2.86	0.15	13.47	6.25	6.12
TAL Balanced Growth	22.31	5.48	-0.78	7.60	4.50	5.84
TAL Cash	8.79	0.60	1.20	-0.31	-0.29	-0.02
TAL Conservative Balanced	18.94	4.06	-2.33	3.91	2.59	4.50
TAL Ethical Growth	40.99	5.49	-1.22	16.13	8.85	7.92
TAL Growth Maximiser	23.96	5.01	-1.97	7.97	4.65	7.65
TAL International Growth	9.24	7.13	-8.93	8.18	6.87	10.53
TAL Property Plus	14.35	0.99	-15.05	12.21	2.63	4.63
TAL Security Focus	15.12	3.64	-2.04	1.90	1.69	2.33
<b>Prestige Investment Bond (PBO)</b>						
TAL Australian Shares	21.93	3.17	-0.80	11.17	4.83	5.02
TAL Balanced Growth	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Balanced Growth*	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Cash	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Cash*	7.21	0.42	0.91	-0.23	-0.33	-0.19

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Prestige Investment Bond (PBO)</b>						
TAL Conservative Balanced	13.23	3.25	-2.03	3.25	2.06	3.25
TAL Ethical Growth	7.51	3.19	-4.52	10.71	6.31	5.14
TAL Growth Maximiser	15.53	3.77	-2.28	6.64	3.91	5.46
TAL International Growth	5.46	5.63	-7.56	6.83	5.51	7.91
TAL International Growth*	5.46	5.63	-7.56	6.83	5.51	7.91
TAL Property Plus	3.90	0.67	-9.82	9.83	2.88	4.85
TAL Security Focus	11.54	2.75	-2.12	1.29	1.11	2.07
<b>Prestige Superannuation Bond (PBS)</b>						
TAL Cash	8.79	0.60	1.20	-0.31	-0.29	-0.02
<b>Rollover Deferred Annuity (RDA)</b>						
Australian Shares	33.11	2.86	0.15	7.33	1.53	4.03
Capital Protected - Series 1	67.34	3.15	-1.37	2.14	1.94	2.82
Capital Protected - Series 2	51.80	2.95	-2.09	1.38	1.18	2.05
Diversified	1.55	3.81	-3.31	12.73	9.14	7.07
Performance - Series 1	155.58	5.58	-0.38	7.79	4.59	6.00
Performance - Series 2	115.96	5.38	-1.18	6.90	3.70	5.08
<b>Superannuation and Rollover Master Plan (SRMP)</b>						
TAL Performance - Series 1	155.58	5.58	-0.38	7.79	4.59	6.00
TAL Performance - Series 2	115.96	5.38	-1.18	6.90	3.70	5.08

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>TOWER Allocated Annuity (TLAA)</b>						
TAL Alloc & Unitised Annuity Security Focus	6.51	3.71	-1.71	2.29	2.07	3.45
TAL Allocated Annuity Australian Shares	12.88	3.05	-0.86	15.34	7.12	7.21
TAL Allocated Annuity Balanced Growth	8.78	5.39	-1.58	7.80	4.73	6.41
<b>TOWER Managed Deferred Annuity (TBD)</b>						
TAL Assured Caution	11.53	3.21	-2.82	1.05	2.47	2.06
TAL Australian Shares	32.55	2.86	0.15	13.47	6.25	6.12
TAL Balanced Growth	22.31	5.48	-0.78	7.60	4.50	5.84
TAL Cash	8.79	0.60	1.20	-0.31	-0.29	-0.02
TAL Conservative Balanced	18.94	4.06	-2.33	3.91	2.59	4.50
TAL Ethical Growth	40.99	5.49	-1.22	16.13	8.85	7.92
TAL Growth Maximiser	23.96	5.01	-1.97	7.97	4.65	7.65
TAL International Growth	9.24	7.13	-8.93	8.18	6.87	10.53
TAL Property Plus	14.35	0.99	-15.05	12.21	2.63	4.63
TAL Security Focus	15.12	3.64	-2.04	1.90	1.69	2.33
<b>TOWER Managed Investment Bond (TBO)</b>						
TAL Australian Shares	21.93	3.17	-0.80	11.17	4.83	5.02
TAL Balanced Growth	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Balanced Growth*	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Cash	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Cash*	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Conservative Balanced	13.23	3.25	-2.03	3.25	2.06	3.25
TAL Ethical Growth	7.51	3.19	-4.52	10.71	6.31	5.14



	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>TOWER Managed Investment Bond (TBO)</b>						
TAL Growth Maximiser	15.53	3.77	-2.28	6.64	3.91	5.46
TAL Growth Maximiser*	15.53	3.77	-2.28	6.64	3.91	5.46
TAL International Growth	5.46	5.63	-7.56	6.83	5.51	7.91
TAL Property Plus	3.90	0.67	-9.82	9.83	2.88	4.85
TAL Security Focus	11.54	2.75	-2.12	1.29	1.11	2.07
<b>TOWER Managed Super Bond (TBS)</b>						
TAL Cash	8.79	0.60	1.20	-0.31	-0.29	-0.02
<b>TOWER Savings Account (TSA) - ORD</b>						
TAL Australian Shares	21.93	3.17	-0.80	11.17	4.83	5.02
TAL Balanced Growth	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Balanced Growth*	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Cash	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Conservative Balanced	13.23	3.25	-2.03	3.25	2.06	3.25
TAL Ethical Growth	7.51	3.19	-4.52	10.71	6.31	5.14
TAL Growth Maximiser	15.53	3.77	-2.28	6.64	3.91	5.46
TAL Growth Maximiser*	15.53	3.77	-2.28	6.64	3.91	5.46
TAL International Growth	5.46	5.63	-7.56	6.83	5.51	7.91
TAL Property Plus	3.90	0.67	-9.82	9.83	2.88	4.85
TAL Security Focus	11.54	2.75	-2.12	1.29	1.11	2.07
<b>TOWER Savings Account (TSA) - SUPER</b>						
TAL Cash	8.79	0.60	1.20	-0.31	-0.29	-0.02

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Unit Linked Bond (UB2) - ORD</b>						
TAL Balanced Growth	7.33	4.48	-2.81	5.16	2.99	4.21
TAL Balanced Growth*	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Bank Portfolio	4.53	2.68	-2.42	1.25	1.83	3.46
TAL Cash	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Ethical Growth	7.51	3.19	-4.52	10.71	6.31	5.14
TAL International Growth	5.46	5.63	-7.56	6.83	5.51	7.91
TAL Property Plus	3.90	0.67	-9.82	9.83	2.88	4.85
<b>Unit Linked Bond (UB2) - SUPER</b>						
TAL Balanced Growth	15.21	5.52	-0.63	7.80	4.74	6.12
TAL Cash	8.79	0.60	1.20	-0.31	-0.29	-0.02
TAL Ethical Growth	40.99	5.49	-1.22	16.13	8.85	7.92
TAL International Growth	9.24	7.13	-8.93	8.18	6.87	10.53
TAL Property Plus	4.54	0.98	-14.97	12.28	2.79	4.87
TAL Security Focus	7.41	3.68	-1.90	2.06	1.91	2.59
<b>Unit Linked Bond - Series B (UBO)</b>						
TAL Conservative Balanced	13.23	3.25	-2.03	3.25	2.06	3.25
<b>Unit Linked Deferred Annuity (UB1)</b>						
TAL Balanced Growth	15.21	5.52	-0.63	7.80	4.74	6.12
TAL Cash	8.79	0.60	1.20	-0.31	-0.29	-0.02
TAL Ethical Growth	40.99	5.49	-1.22	16.13	8.85	7.92
TAL International Growth	9.24	7.13	-8.93	8.18	6.87	10.53
TAL Property Plus	4.54	0.98	-14.97	12.28	2.79	4.87
TAL Security Focus	7.41	3.68	-1.90	2.06	1.91	2.59

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Unit Linked Reg Prem Ordinary (URO)</b>						
TAL Conservative Balanced - Acc	13.23	3.25	-2.03	3.25	2.06	3.25
TAL Conservative Balanced	13.23	3.25	-2.03	3.25	2.06	3.25
<b>Unit Linked Regular Premium (UL4)</b>						
TAL Cash	7.21	0.42	0.91	-0.23	-0.33	-0.19
TAL Balanced Growth	15.60	4.56	-2.52	5.58	3.28	4.41
TAL Ethical Growth	7.51	3.19	-4.52	10.71	6.31	5.14
TAL Growth Maximiser	15.53	3.77	-2.28	6.64	3.91	5.46
TAL International Growth	5.46	5.63	-7.56	6.83	5.51	7.91
TAL Security Focus*	11.54	2.75	-2.12	1.29	1.11	2.07
<b>Unit Linked Super Bond (USS)</b>						
TAL Conservative Balanced	18.94	4.06	-2.33	3.91	2.59	4.50

\* Formerly Entry Fee Option – entry fee was removed in December 2021

**Important information**

These products are closed to new investors.

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